



WE GOT YOU.

CUSTOMER SUCCESS STORY: LABORERS TRAINING SCHOOL

HOW BAY ALARM ELIMINATED THEFT AND SLEEPLESS NIGHTS FOR LABORERS TRAINING SCHOOL

Laborers Training School provides construction-based labor training to union workers in multiple locations across 12 counties in Southern California.



THE CHALLENGE

Trespassing, Theft and Frequent Alarms on Training Sites

The school's campuses were a frequent target for crime, and their existing security provider wasn't making the cut.

SECURITY CHALLENGES AND LOSSES

- Loss of \$100k in welding equipment
- Frequent trespassers and issues with homeless population
- Missing catalytic converters, generators, & fuel

CHALLENGES WITH PREVIOUS SECURITY PROVIDER

- Waking up safety manager in the middle of the night
- Not capable of providing creative solutions to security issues
- Reactive security offerings that did nothing to prevent crime



THE SOLUTION



A Customized Bay Alarm Live Video Monitoring System

Bay Alarm installed a complete live video monitoring system at multiple properties for a price similar to their previous vendor's traditional video system.

Each system included perimeter protection, AI-powered cameras, and a protocol so the safety manager could sleep through the night.

THE RESULTS

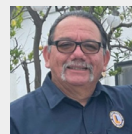
Zero Theft and Less Sleepless Nights

RETURN ON INVESTMENT IN LESS THAN A YEAR

- \$100k in prevented losses
- Dozens of intrusions deterred
- 98% of incidents deterred with no calls to safety manager

“ I feel extraordinarily in good hands with the Bay Alarm system. I watch the videos, and thieves don't step 20 feet on the property before they turn around and leave. They go to a different place where they know people aren't watching them. ”

“ I can't even remember the last time I was woken up after switching to Bay Alarm. What I love about Bay is that there's always a solution and never an excuse. It's amazing how many solutions you are able to come up with. As long as I can, I will continue to use Bay Alarm at all our sites. ”



Mark Solano
Safety Manager
at Laborers
Training School

What can Bay Alarm do for your business?

Call us at **1 (800) 610-1000** or visit www.bayalarm.com to find out with a free quote.

